



Make Paul's Place's Workforce Development Programs Work for You: Get a Maryland State Tax Credit for Your Contribution

Your contribution of \$1,000 or more to the workforce development programs at Paul's Place may qualify for a 50% state tax credit on your 2017 tax return – in addition to your charitable deduction on your federal and state taxes.



Limited tax credits are available on a first-come, first-served basis. Paul's Place cannot guarantee full tax credit for your donation.

Here's How It Works

Paul's Place was awarded state tax credits to support our workforce development programs through the Community Investment Tax Credit program. Our goal is to raise \$60,000 to fully leverage these tax credits and provide one-on-one job coaching and employment assistance services for 100+ adults.

Donors eligible for the Community Investment Tax Credit are:

- Individuals or fiduciaries having personal tax liability in the State of Maryland
- Entities that conduct a trade or business in the State of Maryland and are subject to the State income tax on individuals or corporations, the public service company franchise tax, or the insurance premiums tax
- New donors making their first contribution to Paul's Place in 2017
- Donors increasing their contribution to Paul's Place or making an additional contribution in 2017

Community Investment Tax Credits are available for eligible donors to make new or increased contributions of \$1,000 or more to Paul's Place. These tax credits reduce the cost of a charitable contribution and reward donors who give back to their local communities.

How Community Investment Tax Credits Reduce the Cost of a \$1,000 Donation to \$250*

\$1,000

You contribute \$1,000 to Paul's Place.

\$500

A \$500 non-refundable Community Investment Tax Credit reduces your Maryland state tax liability.

\$250

Your federal taxes are reduced by \$250 (based on a 25% federal tax rate).

\$250

The net cost of your \$1,000 contribution to Paul's Place is \$250.

*This is an illustration only. Please consult your tax advisor to learn how a Community Investment Tax Credit will benefit you.

How To Give

- 1 Please contact Jenn Walen at 410-625-0775 x124 to verify the availability of tax credits and eligibility of your contribution before you donate.
- 2 You contribute \$1,000 or more to the workforce development programs at Paul's Place.
 - **By Check:** Write CITC on your check and mail your contribution to 1118 Ward Street, Baltimore, MD 21230.
 - **By Credit Card:** Donate online at: www.paulsplaceoutreach.org/donate
 - **By Appreciated Stock:** Contact the development office at 410-625-0775 for stock transfer instructions.
- 3 You complete the required form* in full and return it to Paul's Place.
- 4 Paul's Place verifies the contribution and submits your form to the State of Maryland.
- 5 You receive a non-refundable Community Investment Tax Credit from the State of Maryland.

**Visit www.paulsplaceoutreach.org/donate to download the required Awardee and Donor Waiver of Information form.*

MISSION

Paul's Place is a catalyst and leader for change, improving the quality of life in the Southwest Baltimore communities. Paul's Place provides programs, services, and support that strengthen individuals and families, fostering hope, personal dignity, and growth.

EMPLOYMENT IN SOUTHWEST BALTIMORE

One in four working age adults in the Southwest Baltimore communities are not in the workforce.



82% of job seekers in Baltimore face at least three barriers to employment, such as inadequate skills, a criminal record, transportation, child care, and stable housing.



The **median income** in our area is about **\$20,000**, or just over **\$1,600 per month**, before taxes.



Paul's Place Helps Job Seekers Launch Careers

Davone dreams of a career in the IT field and is working diligently to achieve his dreams – with support from Ellen, the Goodwill Employment Specialist at Paul's Place. In less than a year, Davone moved from a homeless shelter into stable housing and worked with Ellen to create a professional email address, write his resume, practice interview skills, find full-time seasonal employment, and apply for Year Up Baltimore. He is now enrolled at BCCC, and at the end of this semester, will be placed in a six-month paid internship.

Employment Assistance at Paul's Place

An Employment Specialist – based at Paul's Place in partnership with Goodwill Industries of the Chesapeake – provides adults with targeted support in job searching and career development, including:



- Career inventories and assessments
- Referrals to job training programs
- Support in setting up email accounts and getting prepaid cell phones
- Help securing vital documents, such as state photo IDs
- Assistance writing cover letters and resumes and completing online job applications
- Workshops on resume writing and interview skills, conflict management, networking, budgeting, and more
- Help selecting clothing and obtaining bus passes for interviews or the first week of work
- One-on-one case management to address other barriers to employment

77 job seekers enrolled in our workforce development programs last year, and 83% became employed or began a job training or apprenticeship program.

Your contribution of \$1,000 or more will help us reach 100+ adults in the Southwest Baltimore communities with one-on-one job coaching and employment assistance services this year.

GOALS FOR OUR JOB SEEKERS

75% of our job seekers will indicate an increase in readiness to become employed.

80% of guests engaged in job coaching will become employed or engaged in an apprenticeship or other job training program.

30% of guests who become employed through Paul's Place intervention will maintain employment for at least 90 days.