

# THE MESSENGER



PAUL'S PLACE INC. | BUILDING A COMMUNITY OF HOPE | SUMMER 2014



## Mentoring Matters

\$3 return on every \$1 invested in mentoring – that's the societal return on investment for mentoring, according to a January 2014 study by the National Mentoring Partnership. Youth with a mentor are significantly more likely to enroll in and graduate from college, participate in extra-curricular activities and hold leadership positions in school groups, and break the cycle of poverty.

You can change the future for children and youth in Pigtown – in just one hour a week! Paul's Place is seeking mentors for the 79 students enrolled in our after-school programs for the 2014-15 academic year. Mentors help with homework, play games, exercise or play sports, discuss topics on the student's mind, and participate in mentor-mentee events planned by Paul's Place.

Mentors are matched with a student at the beginning of the academic year, volunteer one hour per week, between 4:00–6:00 p.m. and can choose to serve for one semester or the full academic year.

*Mentoring can be a life-changing experience for our students – and for you. To learn more or to become a mentor, contact Jayna Powell at [jpowell@paulsplaceoutreach.org](mailto:jpowell@paulsplaceoutreach.org) or 410-625-0775.*

## 15 Youth in 6-Week Internships Equals One Good Summer

**D**onni just finished her freshman year of high school, but she is already thinking years ahead to her career after college – and through a partnership between Paul's Place and Youthworks, she'll be able to try on her future career in a six-week internship this summer.



sponsor with YouthWorks, a program with the goal to increase employability of participants by providing a work-based learning environment to develop occupational skills.

Interns were matched by YouthWorks with employers in May — Donni will be interning at Promoting Child Voices @ St. Luke's

Church this summer — and will participate in an orientation in mid-June. In the orientation, our interns will discuss their responsibilities: meeting timelines, making decisions, working with others, and providing excellent customer service. Then, they are off to work. At the end of the summer, students will reflect on their experiences, complete a program evaluation for the internship and the professional development workshops, and apply the work ethic they learned to their classwork.

College and career preparation will not end with the summer! Throughout the school year, Paul's Place holds weekly professional development workshops to cultivate the critical thinking skills necessary for success in school and the workplace. High school students tour local colleges and universities; write resumes, cover letters, and narrative statements of their objectives for employment and volunteer work; and participate in workshops by the International School of Protocol, Planned Parenthood, and our own staff to hone in on their passion and develop their self-esteem to follow it.

Donni's excitement is shared by the 14 other rising sophomores, juniors, and seniors who will spend the better part of the summer — from June 23 to August 1 — working at local businesses and non-profits. Our students will have meaningful work experiences four days a week and will participate in professional development workshops and one-on-one feedback sessions with our Youth Coordinator on Fridays. And, they'll get paid. All this is possible because Paul's Place is a One Hire

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*cont. on pg. 5*

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# Benefit Breakfasts Benefit Paul's Place in a BIG Way!



“It was love at first sight from the time I first visited Paul’s Place. Every neighborhood in urban America needs a Paul’s Place. There is a level of society that sometimes falls behind or through the cracks due to poverty, bad luck, or other factors. But, Paul’s Place is there to provide a safety net for society.”\* These are the words Aris Melissaratos used to explain why he supports Paul’s Place — and what motivates him to ask others to support our work.



Aris Melissaratos, the 2014 recipient of Paul’s Place’s Commitment to Community award, was recognized by Paul’s Place for his exceptional commitment to Paul’s Place and the Baltimore community at two — yes two — Benefit Breakfasts that together drew nearly 300 friends and supporters and raised \$192,000.

A huge thank you to our honoree, Aris Melissaratos, our sponsors, and our table captains for this resounding success!

*\*Quote from The Baltimore Times*



Board President **Denie Dulin** and fellow board members **Beth Garner** and **Patty Lattin** welcome guests to the Hunt Valley Benefit Breakfast.



*“From the first day that Aris came into Paul’s Place, I was impressed by his questions and depth of interest. He was so eager to learn more, and when we told him about our kids’ programs and the things we are doing to break the cycle of generational poverty, he was hooked! After more than 50 years as one of Baltimore’s leading and most philanthropic corporate executives, Aris has been an instrumental part of this event’s success.”*

— a few of the words from **Bill McLennan** on **Aris Melissaratos** the 2014 Commitment to Community award winner.



**Dolly Miller** and **Thomas Mack**, Ambassador volunteers — speakers at the Center Club Benefit Breakfast — thank **Bill McLennan** and Paul’s Place for the life-changing services and the welcome they’ve received without having to leave their neighborhood.



**Dr. Jay Perman** of the University of Maryland, Baltimore and **Bryn Parchman** of Port Discovery Children’s Museum pause from the networking and fun at the Center Club Benefit Breakfast for a photo.



Paul's Place is grateful to the sponsors and in-kind donors that made this event possible:

**Special Thanks to**

**Premier Sponsor**



**Community Builders**



**Block Champions**

- CohnReznick
- CSX
- Gorfine, Schiller & Gardyn, P.A.
- Visual Alchemy by Hartlove-Goodyear
- Johns Hopkins University
- Kaydon
- Legg Mason
- Maller Wealth Advisors
- Martins Caterers
- Maryland Department of Housing and Community Development
- Maryland Glass and Mirror Company
- Merritt Properties
- Susquehanna Bank
- Tessco
- Travelstead
- Transportation Group
- Venable Foundation
- War Horse
- Whiteford Taylor Preston

**Table Captains**

- Maggy Kilroy Burgess
- Phillip Clough, ABS Capital Partners
- Dr. Stephen N. Davis, University of Maryland Medical Center
- Denie Dulin, Prudential Homesale
- Dawn Ferenc, Wells Fargo Bank
- Natasha and Shawn Fields
- Carter Franke
- Beth Garner
- Edward Giltenan, T. Rowe Price
- Steve Goad, BGE
- Melanie Heacock
- Anne Hemmendinger
- Eric Hemmendinger, Shawe Rosenthal LLP
- Anna and Mackey Hughes
- Patty Lattin, Legg Mason
- Karin Lundquist, CohnReznick
- Bill McLennan
- John S. Morton, III
- David Oros, Gamma 3 LLC
- Paul's Place Rising Leaders Group
- Christy Peacock
- Brigid Peterson, Brown Advisory
- Lynn Plack
- Scott Rodgville, Gorfine, Schiller & Gardyn, P.A.
- Meghan Gill Roy, MacKenzie Commercial Real Estate
- Amy Sauerwalt
- Monica Tucker, STX
- Sherry Welch

# WHAT A Spring IN PIGTOWN!



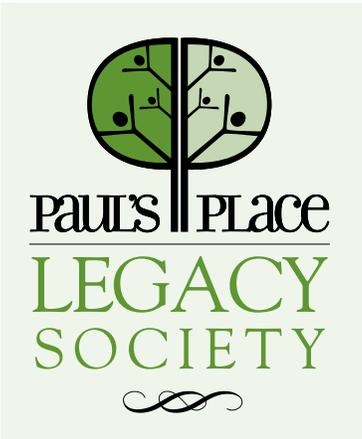
The annual **Spring into Good Health Festival** had something for everyone to encourage active lifestyles and healthy choices: hula hooping, jump rope, healthy food samples and recipes, face painting, decorate-your-own reusable grocery bags, Zumba, massage, health screenings, physical fitness tests, and more. On April 26, 300 adults and children from Pigtown and the surrounding communities had a blast learning about healthy living.

This spring, **After-Three** students learned about the natural world with hands-on lessons from NASA and Port Discovery about the outer space and by getting their hands dirty planting herb, vegetable, and flower seeds. Pictured *above center*, Isaiah tests out his telescope, and *above right*, After-Three students transplant their seedlings that took root this spring in our indoor greenhouse to the garden.



Finding the perfect dress, and shoes, for **high school prom in our Market Place**...the young women of Paul's Place Leaders and Youth Scholars Program had their choice from the more than 30 dresses that were donated. Thank you to all who participated in the dress drive for making senior prom magical!

Paul's Place loves its volunteers – and we feted them well during **Volunteer Appreciation Week!** More than 60 volunteers attended our Volunteer Appreciation Luncheon at the Mobtown Ballroom on April 10, and volunteers who contributed more than 10 hours in the last year were awarded the fashionable "I am a valued volunteer at Paul's Place" aprons as a thank you.



**RICHARD A. MOORE** recently passed on, but his legacy lives on at Paul's Place. Richard was devoted to our mission and cared deeply about the challenges faced by families in Southwest Baltimore. Year in and year out, for more than a decade, he contributed to our efforts to find a solution, as a donor and volunteer. And, because he included Paul's Place in his will, his dedication to Paul's Place will live on.

Like Richard, you can help us seek solutions to the myriad challenges in our community, making

a difference in the lives of thousands of children and adults for years to come while still taking care of your family and loved ones.

A bequest — simply put, a contribution made after your lifetime through your will — can allow you to make a donation that fits the size of your commitment to our work, a donation that may be significantly larger than you could afford now. Regardless of size, a bequest to Paul's Place is a lasting and meaningful gift to future generations.

**Bequests to non-profit organizations, like Paul's Place, take a variety of forms and run the gamut from straightforward to complex\*, including:**

- **SPECIFIC:** a bequest of a specific dollar amount, particular securities, or other designated property;
- **PERCENTAGE:** a bequest of a percentage of the estate as valued before or after payment to beneficiaries;
- **RESIDUAL:** a bequest of the remainder of the estate, including real property, after payments to beneficiaries;
- **CONTINGENT:** a bequest that takes effect only in the event of the death of one or more of the named beneficiaries;
- **TESTAMENTARY TRUST:** a bequest that creates a trust from which beneficiaries are paid during their lifetimes and the corpus of which is paid on the deaths of the trust beneficiaries.

If you have included Paul's Place in your estate plans or would like more information about planning to give more, please contact **Bill McLennan** at 410-625-0775 or [bmclennan@paulsplaceoutreach.org](mailto:bmclennan@paulsplaceoutreach.org).

\* A bequest, or other significant gift, to an organization such as Paul's Place should always be made in consultation with a qualified estate planning attorney, a certified tax specialist, and your family.

**Paul's Place's Legacy Society honors the leadership and vision of individuals who have made a commitment to our important work beyond their lifetimes.**

**BEQUESTS**

- Estate of Bernard Kerns
- Estate of Mary C.M. Leyoldt
- Estate of Harriet M. Little
- Estate of Richard A. Moore
- Estate of John S. Morton, Jr.
- Estate of Lettice Lee Lyon Morton
- Estate of Eleanor K. Reed

**INDIVIDUALS**

- Ruth and Mac Cromwell
- Charles C.G. Evans Jr.
- Roger and Anne Eve
- Melanie and Donald Heacock
- Kathy Hudson
- William J. McLennan Sr.
- John and Tricia Morton III
- Jeannie D. Pohlhaus
- Jaye Richardson



**Paul's Place Wins Helping People Award**

In recognition of all we do to improve community life and aid those most vulnerable, **Comptroller Peter Franchot** and **Councilman Carl Stokes** presented Paul's Place with the William Donald Schaefer Helping People Award in April. **Jayna Powell** and **Bill McLennan** accepted the award on behalf of our Board of Directors, staff, volunteers, and guests. What an honor!

## Executive Director's Letter

The change of seasons from spring to summer and all it brings – preparation for summer camp, a turn-over in wardrobe in our Market Place, the abundance of locally-grown produce for Hot Lunch, graduations – always makes me reflect on the change Paul's Place is creating for our community members.

Our vision is for all the individuals and families in our corner of Baltimore City to have full access to the supports they need for stability and self-sufficiency. That means structuring our programs to address the myriad needs of our community members, from food and shelter to employment and emotional well-being.

Imagine Maslow's hierarchy of needs – often depicted as a pyramid with the most fundamental needs at the bottom, forming the base on which each subsequent section builds – as an organizing theory for our programs. Paul's Place has programs addressing each level of need.

Food, water, shelter, clothing – the most basic physiological needs – have always been our core programs. Hot Lunch, the emergency food pantry, utility and eviction assistance, showers, laundry, the Market Place: these programs are the most frequent access point for our guests. And, these essential services offer the sustenance our guests need to get out of crisis and begin to focus on other aspects of their lives.

Safety needs, such as personal and financial security and physical and mental health, are the next level in Maslow's hierarchy – still essential to an individual's well-being, but not a focus until the most fundamental needs are covered. Paul's Place has a variety of programs to fill the safety needs of our guests: adult literacy classes, computer skills training, employment assistance, Nurses' Clinic, and wellness classes. These programs help our guests stabilize their lives and concentrate on their higher level needs.

Love and belonging – friendship, family, intimacy, and social networks – is too uncommon among people in poverty. Although no less important than physiological and safety needs, this need is often overlooked in service delivery. Not at Paul's Place. Our guests are part of a community from the moment they walk in our doors for as long as they need our assistance. However, a few of our programs specifically foster a sense of belonging – the Women's and Men's Clubs of Pigtown, our Ambassador volunteer program, and all of our programs for children and youth. These programs create a community of friends and a support system our guests were lacking.

Building esteem – defined as confidence, achievement, respect of others, and respect by others in the hierarchy of needs – is central to our after-school and summer programs for elementary, middle, and high school students as well as our Ambassador program and case management. Though these programs, Paul's Place seeks to instill a sense of self-assurance and pride of accomplishment, no matter how small; we want our guests to believe in themselves and their dreams.

Self-actualization, at the top of Maslow's hierarchy, includes creativity, morality, problem-solving, and acceptance of facts – is the hardest need for a service organization to fill. It requires intensive one-on-one work over time and a commitment our guests can only make when their other, lower-level needs have been met. Fortunately, Paul's Place has a licensed social worker on staff who helps our guests through crisis, when necessary, to self-actualization.

Paul's Place is creating change in our community – by meeting the myriad needs of our guests, wherever they fall on Maslow's hierarchy – and you are part of that. Thank you for your commitment to Paul's Place and Southwest Baltimore.

William J. McLennan, Executive Director



cont. from pg. 1

The generation of children who grow up attending our after-school and summer programs have a wider range of opportunities and the confidence to pursue them than their parents or grandparents. Paul's Place instills, from an early age, the importance of school attendance, hard work, good grades, high school graduation, and college or career training — all the values necessary for this generation of children to break out of poverty and achieve their dreams.

Donni, like many of the youth in the Paul's Place Leaders and Youth Scholars Program (P2LayS), started in our after-school programs as an elementary school student. She's been enrolled in our programs for five years and is now a mentor for an elementary school student. She dreams of attending college and finding a career that's both fulfilling and sustaining. With Paul's Place staff and volunteers by her side, we have no doubt Donni will succeed.



Paul's Place is proud to be a Standards for Excellence organization. Standards for Excellence is awarded by the Maryland Association of Nonprofit Organizations and shows that Paul's Place operates with ethics and accountability in our program operations, governance, human resources, financial management, and fundraising practices.

# THE MESSENGER

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## The Mission of Paul's Place

Paul's Place is a catalyst and leader for change, improving the quality of life in the Washington Village/Pigtown neighborhood and the surrounding Southwest Baltimore communities. Paul's Place provides programs, services, and support that strengthen individuals and families, fostering hope, personal dignity, and growth.

WWW.PAULSPLACEOUTREACH.ORG



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## HABITAT'S NEW BUILD IN PIGTOWN:

### 18 New Homes and 1 Less Vacant Lot



**H**abitat for the Humanity of the Chesapeake's latest build in Washington Village/Pigtown transformed a vacant lot into beautiful new homes. Now, **18 newly constructed homes** stand in that spot on Ward Street, just one block west of our center.

Two are wheelchair accessible, most are three-story, and all have energy-saving appliances, natural lighting, and a parking pad.

Our very own **Gina Sykes**, Day Program Coordinator, received her keys to her new home in May, one of the three homes sponsored by the Baltimore Ravens. Pictured here at her key ceremony with **Justin Tucker** and **Brandon Williams**, Gina says, "my new home comes with less worry – about laundry, about my BGE bill, about privacy for shared space. It accommodates all my needs, and I'm so excited to move in!"

Congratulations to Gina and the 17 other new homeowners, and **THANK YOU** to **Habitat for Humanity of the Chesapeake!**

The Messenger is a publication  
of Paul's Place, Inc.

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*For information about volunteering...*

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Paul's Place, Inc. is a 501(c)(3) non-profit organization.  
Contributions to Paul's Place, Inc. are tax-deductible.  
Financial information is available from Paul's Place or  
from the Office of the Secretary of State, State House,  
Annapolis, MD 21401. Phone: 410-974-5221

## PAUL'S PLACE E-NEWS!

Please help Paul's Place reduce costs as well as our impact on the environment! Send us your email address with the subject line: "E-news!" and we'll send you the "Messenger," as well as other pertinent, *occasional* Paul's Place information electronically. We promise not to bombard your inbox and we will never sell or share your contact information.